

ADMINISTRATION RECOMMENDATION RELATIVE
TO THE PURCHASE OF CHARTERED TRANSPORTATION
SERVICES FOR THE DISTRICT, CONTRACT NO. 68-09,
(THREE-YEAR CONTRACT)

Recommendation:

It is administration's recommendation that the offer(s) for Chartered Transportation Services from the company or companies listed below be accepted as the most advantageous to the District.

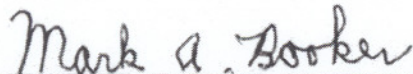
Alliance Bus Charters
Central West of Texas
Coach America
Eagle Tours, Inc.

Executive Coach
Lone Star Coaches, Inc.
LL & L Enterprise, LLC
Roadrunner Charters, Inc.

Total \$ 100,000 (EST)

Funding:

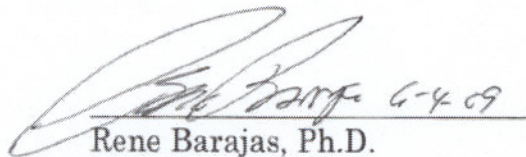
2008-2009 General Fund
2009-2010 General Fund



Mark A. Booker
Director of Purchasing

Attest:

I have examined the information provided by staff in recommending the award above.



Rene Barajas, Ph.D.
Assistant Superintendent
Business Operations

BID TABULATION
GARLAND INDEPENDENT SCHOOL DISTRICT

Item #	Description	VENDOR NAME	Central West of Texas, Inc.	Cardinal Coach Line, Inc. (NA)	LL&L Enterprise, LLC	Daystar Coaches & Tours, Inc. (NA)	Executive Coach	Lone Star Coaches, Inc.	Cowtown Bus Charters, Inc. (TC)	Eagle Tours, Inc.	Roadrunner Charters, Inc.	Devon Enterprises, LLC dba Alliance Bus Charters	Coach America
1	Passenger Size 47 (specified)	(47&46 Passenger)											
	Cost per mile for dead head miles	\$2.42	nb	nb	nb	\$2.25	nb	\$2.10	nb	nb	\$1.85	\$1.70 Off Peak- \$1.90 Peak	
	Price per mile for each charter	\$3.04	nb	nb	nb	\$3.25	nb	\$3.00	nb	nb	\$2.85	\$2.95 Off Peak- \$3.20 Peak	
	Overnight trips add (for each evening)	\$30.00	nb	nb	nb	none	nb	nb	nb	nb	\$845/day	nb	
	Additional cost for restroom equipped vehicle	none	nb	nb	nb	none	nb	none	nb	nb	none	none	
	Additional Services (List)	n/a	nb	nb	nb	5hr \$437 + \$75 each additional, \$1037 Day Rate + Driver Lodging	nb	5hr min. \$400 +\$70 each additional, \$890 Day Rate	nb	nb	nb	4 hr min \$340 +\$65 each additional hr	4 hr min\$320 +\$80 \$900 Day Rate Off Peak/ 4 hr min \$350 + \$85, Day Rate \$950 Peak
2	Passenger Size 58 (specified)												
	Cost per mile for dead head miles	nb	nb	nb	nb	nb	nb	nb	nb	nb	\$1.95	\$1.85	nb
	Price per mile for each charter	nb	nb	nb	nb	nb	nb	nb	nb	nb	\$2.95	\$3.15	nb
	Overnight trips add (for each evening)	nb	nb	nb	nb	nb	nb	nb	nb	nb	\$925/day	\$950/day	nb
	Additional cost for restroom equipped vehicle	nb	nb	nb	nb	nb	nb	nb	nb	nb	Included	none	nb
	Additional Services (List)	nb	nb	nb	nb	nb	nb	nb	nb	nb	DVD/ Restrooms	4 hr min \$380 + \$75 each additional hr	nb
3	Passenger Size:	(56 Passenger)	(57 Passenger)	(56 Passenger)	(49 Passenger)	(55-57 Passenger)	(56 Passenger)	(55-56-57 Passenger)	(56 Passenger)		(59 Passenger)	(36,49,52,54,55,56,57 Passenger)	
	Cost per mile for dead head miles	\$2.94	\$1.95	\$1.58	\$2.25	\$2.25	\$1.95	\$2.20	\$2.50		\$1.85	\$1.70 Off Peak- \$1.90 Peak	
	Price per mile for each charter	\$3.70	\$3.15	\$3.15	\$3.00	\$3.48	\$3.10	\$3.25	\$3.30		\$3.15	\$2.95 Off Peak- \$3.20 Peak	
	Overnight trips add (for each evening)	\$30.00	\$875.00	\$165.00	\$100.00	none	none	nb	\$150.00		\$950/day	nb	
	Additional cost for restroom equipped vehicle	none	none	none	none	none	none	none	none		none	none	
	Additional Services (List)	n/a	5 hour min. (\$450) , each additional hour after 5 hr \$70	none	Minimum Charge \$375, Day Rate \$825 Mileage Rate charged if greater than Day Rate	5 hr\$479 + \$83 each additional, \$1143 Day Rate + Driver Lodging, Seatbelts \$50, WIFI \$25, Satellite \$25	5 hr min \$490.50 + \$63 hr, \$931.50 Day Rate, Driver Changes extra	5 hr min. \$445 + \$75 each additional, \$970 Day Rate	5 hr min. \$494 + \$81 each additional, \$988 Day Rate 10-12 hrs		4 hr min \$380 + \$75 each additional hr	4 hr min\$320 +\$80 \$900 Day Rate Off Peak/ 4 hr min \$350 + \$85, Day Rate \$950 Peak	
4	Passenger Size:	(50 Passenger)		(55 Passenger)		(61 Passenger)	(48 Passenger)	(48-49-50-52 Passenger)	(52-53 Passenger)	(40 Passenger)	(52 Passenger)		
	Cost per mile for dead head miles	\$2.63		\$1.58		\$2.25	\$1.95	\$2.10	\$2.50	\$1.65	\$1.85		
	Price per mile for each charter	\$3.31		\$3.15		\$4.25	\$2.75	\$3.00	\$2.91	\$2.25	\$2.85		
	Overnight trips add (for each evening)	\$30.00		\$165.00		none	none	nb	\$150.00	\$725/day	\$845/day		
	Additional cost for restroom equipped vehicle	none		none		none	none	none	none	n/a	none		
	Additional Services (List)	n/a		none		5 hr\$625 + \$125 each additional, \$1350 Day Rate + Driver Lodging, Satellite \$25	5 hr min \$430 + \$57.50 hr, \$832.50 Day Rate, Driver Changes extra	5 hr min \$400 + \$70 each additional hr, \$890 Day Rate	5 hr min. \$442 + \$74 each additional, \$884 Day Rate	video	4 hr min \$340 + \$65 each additional hr		

BID TABULATION
GARLAND INDEPENDENT SCHOOL DISTRICT

Item #	Description	VENDOR NAME	Central West of Texas, Inc.	Cardinal Coach Line, Inc. (NA)	LL&L Enterprise, LLC	Daystar Coaches & Tours, Inc. (NA)	Executive Coach	Lone Star Coaches, Inc.	Cowtown Bus Charters, Inc. (TC)	Eagle Tours, Inc.	Roadrunner Charters, Inc.	Devon Enterprises, LLC dba Alliance Bus Charters	Coach America
5	Passenger Size:				(28 Passenger)		(81 Passenger)		(56-57 Passenger w/wheelchair lift)	(49 Passenger)	(22 Passenger)	(50 Passenger Handicap Coach)	(29 Passenger)
	Cost per mile for dead head miles				\$1.43		\$3.00		\$2.20	\$2.50	\$1.65	\$1.85	\$1.50 Off Peak- \$1.65 Peak
	Price per mile for each charter				\$2.85		\$5.95		\$3.25	\$2.88	\$2.10	\$2.85	\$2.60 Off Peak- \$2.85 Peak
	Overnight trips add (for each evening)				\$165.00		none		nb	\$150.00	\$650/day	\$845/day	nb
	Additional cost for restroom equipped vehicle				none		none		none	none	n/a	none	none
	Additional Services (List)				none		5 hr \$725 + \$147 each additional hr.		5 hr min \$605 + \$70 each additional, \$1095 Day Rate	5 hr min. \$428 + \$74 each additional hr, \$856 Day Rate 10-12 hrs		4 hr min \$340 + \$65 each additional hr	3 hr min \$290 + \$75 \$650 Day Rate Off Peak/ 3 hr min \$320 + \$82, Day Rate \$700 Peak
6	Passenger Size:		(32 Passenger)		(24 Passenger)		(35 Passenger)		(36 Passenger)	(36 Passenger)	(36 Passenger)	(24-36 Passenger)	
	Cost per mile for dead head miles		\$2.18		\$1.43		\$2.00		\$1.95	\$2.50	\$1.95	\$1.65	
	Price per mile for each charter		\$2.69		\$2.85		\$2.95		\$2.60	\$2.79	\$2.65	\$2.50	
	Overnight trips add (for each evening)		Local Service		\$165.00		none		nb	\$150.00	\$775/day	\$750/day	
	Additional cost for restroom equipped vehicle		none		none		none		none	none	Included	none	
	Additional Services (List)		n/a		none		4 hr \$375 + \$75 each additional hr, \$975 Day Rate, Incl. Restroom		5 hr min \$370 + \$65 each additional, \$825 Day Rate	5 hr min. \$442 + \$71 each additional, \$788 Day Rate (10-12 hrs)	Restrooms & Video	4 hr min \$300 + \$60 each additional hr	
6	Passenger Size:						(32 Passenger)		(39 Passenger)		(12-17 Passenger)	(14 Passenger Van)	
	Cost per mile for dead head miles						\$2.00		\$2.00		\$1.65	\$1.00	
	Price per mile for each charter						\$2.75		\$2.75		\$1.95	\$1.35	
	Overnight trips add (for each evening)						none		nb		\$575/day	\$575/day	
	Additional cost for restroom equipped vehicle						none		none		n/a	none	
	Additional Services (List)						4 hr \$350 + \$75 Additional hr, \$950 Day Rate, No Restroom		5 hr min \$385 + \$70 each additional, \$875 Day Rate			4 hr min \$225 + \$45 each additional hr	
	Accepts EPCNT		YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
	Any Deviations listed		NO	NO	NO	NO	NO	YES	YES	NO	NO	NO	YES
CARRIER QUESTIONNAIRE RESPONSES													
1	Minimum Requirement/Firms experience - Company has been in business for at least 3 consecutive years utilizing the same name? (Page 18)		YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
2	Number of buses in Fleet? (Page 28)		20	4	10	2	41	15	23	20	13 AND 12 MINIBUSES	15	35
3	Is you firm currently engage in providing chartered transportation services under a contract or proposal with a school district, non-public school or county superintendent of schools? # of Years, # of school districts in state, # of school district outside state?		YES / 3-15 YRS	NO	NO	NO	YES / 5 YRS	YES / 14 YRS+	YES / 20 YRS	YES / 7 YRS	YES / 2 YRS	YES / 3 YRS	YES / 6 YRS

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4	Number of School Districts in State?		57 IN-STATE/ SEE ATTACH FOR OUT OF STATE	NO	NO	NO	10 IN-STATE / NONE OUT OF STATE	4 IN-STATE / NONE OUT OF STATE	7 IN STATE / NONE OUT OF STATE	6 IN STATE / NONE OUT OF STATE	NB	3 IN STATE / NONE OUT OF STATE	38 IN STATE / 2 OUT OF STATE
5	List all Transportation permits under which you currently operate? (Page 20, #2)		US DOT #472933, TX DOT 005084115C, DFW AIRPORT ACT# 1199360	US DOT 1648632, TX DOT 6260855C, MC 00606962	US DOT 960688, MC 410147-C, TX DOT 005722444457C	DOT 550633, ICC(MC) 292379, TX RAILROAD COMMISSION 005015528C	FEDERAL, DOT, DOD, DFW AIRPORT, ICC, TEXAS DOT, FMCSA, SDDC, CCR	UNIFIED CARRIER REGISTRATION, US DOT, ICC OPERATING AUTHORITY	CO, TX, NM, IFTA, DOT	DOT, TX DOT, ICC, CITY OF DALLAS	US DOT 1238490	TX DOT 00630678C, FEDERAL DOT 1661965	MOTOR CARRIER 463270, FEDERAL DOT 1167678, TX DOT 005841410C
6	What Methods to you use to screen drivers? (Page 21, II B)		QUESTIONNAIRE (SEE ATTACH 1)	5 YRS EXPERIENCE, REFERENCES, DRIVERS RECORD	CRIMINAL BACKGROUND CHECK, SAFETY PERFORMANCE HISTORY RECORDS, MVR CHECK	DOT APPROVED APPLICATION FORMS	APPLICATION, INTERVIEW, CRIMINAL SCREEN, TEST DRIVE, PREVIOUS EMPLOYMENT VERIFICATION	MIN 2 YRS EXPERIENCE, PASS BACKGROUND CHECK, DOT PRE-EMPLOYMENT DRUG TEST, MO	3 YRS MIN, EXPERIENCE, BACKGROUND CHECKS, DUAL INTERVIEW, AGE REQUIREMENTS, PREVIOUS EMPLOYMENT,	APPLICATION, INTERVIEW, AND TEST DRIVE	BACKGROUND CHECKS	INTERVIEWS, EXPERIENCE, AND WORK HISTORY	APPLICATIONS, INTERVIEW, PLACEMENT TEST, BACKGROUND CHECK, EMPLOYMENT HISTORY, DRUG SCREEN, DOT
7	Do you check driver references? (Page 21 , C)		YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
8	Will you firm adhere to the criminal check requirements and employment eligibility guidelines identified in this proposal? (Page 21, D)		YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
9	Will your firm, upon request, provide a copy of an employee's criminalhistory record information and be willing to fax to districts within fifteen(15) minutes? (Page 21, D)		YES	YES	YES	YES	YES	YES	NO	YES	YES	YES	NO
10	Do you perform pre-employment drug and alcohol screening? (Page 22, E)		EMPLOYEE ACKNOWLEDGMENT FORM (SEE ATTACH B)	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
11	What percentage of driver applicants are hired directly as certified charter bus drivers? (Page 22, H)		100%	30%	90%	100%	100%	25%	NO PUBLICALLY DEFINED CERTIFICATION FOR CHARTER BUS DRIVERS	100%	100%	0%	100%
12	What is the current rate of annual turnover among drivers your firm employs? (Page 22, J)		LESS THAN 5%	3%	LESS THAN 10%	0%	8-10%	20%	20%	25%	3/ YR	LESS THAN 20%	22%
13	Do you offer driving training programs for inexperienced drivers? (Page 23, L)		NO/ONLY HIRE DRIVERS W/ 2 YRS EXPERIENCE	DO NOT HIRE APPLICANTS WITHOUT AT LEAST 5 YRS EXPERIENCE	40 HRS PROGRAM, 20 CLASSROOM/20B EHIND THE WHEEL, SEE	DO NOT HIRE NON EXPERIENCED DRIVERS,	COMMERCIAL DRIVING EXPERIENCE, CHARTER	N/A	N/A	EXPERIENCED DRIVERS ONLY	EXPERIENCED DRIVERS ONLY	EXPERIENCE DRIVERS ONLY	3 WEEKS / 52 HRS CLASSROOM AND 60 HRS BEHIND THE WHEEL
14	Do you offer driving training programs for "in-service" continuing education for experienced drivers? (Page 23, M)		YES	TWICE A YEAR	SAME AS NEW DRIVER, SEE ATTACHED	YES	25 HRS PER YEAR	ANNUAL	ANNUAL	EACH DRIVER EVALUATED AND REMEDIAL AS NEEDED	MONTHLY AND AS NEED BASIS	MANDATORY SAFETY MEETINGS EVERY 45 DAYS	YES
15	Describe continuing safety program, include number of hours per year required (Page 24, A)?		ON GOING TRAINING PROGRAM, AT LEAST 5 HRS EVERY 90 DAYS	DRUG&ALCOHOL, DEFENSIVE DRIVING, SPEED & SPACE MAMAGEMENT,	QUARTERLY SAFETY MEETINGS	12 HR/YR PER EMPLOYEE	25 HRS PER YEAR	YEARLY FIVE HOURS	24 HRS/YR QUARTERLY, MONTHLY INDIVIDUAL REVIEWS	TOPICS SELECTED AS NEEDED FOR EQUIPMENT AND SAFETY	NR	REVIEW DOT REGULATIONS, UPDATES,.. REVIEW HRS OF SERVICE, NEW	1 1/2 HR MEETINGS MONTHLY
16	How often are safety meetings held? (Page 24, B)		QUARTERLY	QUARTERLY	QUARTERLY	MONTHLY	QUARTERLY	YEARLY	QUARTERLY	QUARTERLY	MONTHLY	EVERY 45 DAYS	MONTHLY
17	Bus accidents/thousands of miles within the last 4 years? (Page 24, D)		2/626,000 IN 2005	0	1 / 253,104MI (2007)	0	1 IN 2005	.001 IN 2005	1 IN 2007	1 IN 2006	3 SINCE 2007	0	2 / 2.75 MILLION MILES IN 2005 AND 1 / 2.6 MILLION MILES IN 2008
18	Does your firm perform safety inspections of each vehicle prior to each trip? (Page 24, F)		YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES

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19	Did your firm provide a copy of the form (check-list log) with this RFP? (Page 24, F)		YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
20	Do you require any daily regular written reports from your drivers on the condition of their vehicles (Page 25, C)?		YES	YES	YES	YES	YES	YES	YES	YES	YES	YES	YES
21	How do you ensure that identified defects are generally corrected in a logical order & within a reasonable time? (Page 25, E)		SAFETY ITEMS REPAIRED 1ST THEN OTHER DEFECTS	INSPECTION REPORTS ARE DONE DAILY AND ANY DEFECTS	DVIR CHECKED DAILY, AFTER EVERY TRIP	REGULAR INSPECTIONS IN MECHANIC PIT	PRE-TRIP/POST TRIP DOCUMENTS	INSPECTION REPORTS REVIEWED DAILY	TRIP INSPECTION, POST TRIP INSPECTION, CALL-IN PROCEDURES	FORMS ASSIGNED TO MECHANIC AND WORK INSPECTED BY SUPERVISOR	MAINT MGR ASSIGNED TO MECHANIC AND BUS TESTED	BUS OUT OF SERVICE, RED TAGGED, KEY-LOCK OUT	12 THOUSAND MILE PM PROGRAM,
22	How many road failures, per month, per hundred buses, did the buses your firm maintained experience, on average, during the past year (Page 26, G)?		6/2008 REPORT SENT TO ACTC	NONE	2 ROAD FAILURES/10 BUSES IN 2008	0	LESS THAN 1% A YR	N/A	UNABLE TO DEFINE	0.20	NR	1 ROAD FAILURE / 100,000 MILES	2
23	What qualification and experience requirement do you have for your mechanical personnel?(Page 26, J)		4 MECH EMPLOYED WITH A TOTAL OF 76 YRS EXPERIENCE IN MOTOR COACH	MASTER TECHNICIAN	PM CERTIFIED, BRAKE CERTIFIED	10 YRS EXPERIENCE	BRAKE CERTIFICATION , ELECTRICAL DOT APPROVED,	5 YR MIN EXPERIENCE	PRE-EMPLOMENT INTERVIEW & TESTING, LEVEL II TECHS MIN. 3 YR EXPERIENCE LEVEL	2 YR MIN. AS BUS MECHANIC,	WORKING KNOWLEDGE OF ALL EQUIPMENT	ASE CERTIFIED, CDL LIENCED, 5 YRS EXPERIENCE	MANUFACTURER TRAINING/IN HOUSE TRAINING
24	Describe your procedure for handling breakdowns? (PAGE 26, K)		1 MECHANIC ON CALL 24 HRS A DAY REPLACE/REPAIR COACH OR FIND HELP FOR DRIVER OUT OF	CORRECT PROBLEM OR REPLACE VEHICLE	FURNISH ANOTHER BUS, USE SERVICE OF OTHER CHARTER	ANOTHER BUS PROVIDED,	IMMEDIATE DISPATCH TO MECHANIC, OR ANOTHER BUS	PRIORITY GIVEN TO ALL BREAKDOWNS IMMEDIATE DISPATCH OF MECHANIC, AND	CUSTOMER TAKEN CARE OF FIRST AND FOREMOST	PROBLEMS REPAIRED ON THE SPOT, ANOTHER BUS PROVIDED	MOBILE SERVICE LOCAL BREAKDOWN, ANOTHER BUS PROVIDED	REPLACEMENT BUS DISPATCHED, ROADSIDE ASSISTANCE	REPLACEMENT BUS DISPATCHED,
25	What is your firm's current carrier safety rating?(Page 27)		SATISFACTORY	SATISFACTORY	SATISFACTORY	SATISFACTORY	SATISFACTORY	SATISFACTORY	DOT-SATISFACTORY, DOD - SUPERIOR	SATISFACTORY	SATISFACTORY	PASS	SATISFACTORY
26	What was the last date of your rating? (Page 27)		9/17/08	3/31/09	3/22/07	7/28/08	9/1/06	3/31/09	11/1/08	6/21/01	3/1/09	11/14/07	11/1/05
27	Provide your Dunn & Bradstreet Number (Page 27)		807721162	NR	111871203	NR	614837495	38829065	622578334	182023499	NR	27119893	141305925
28	Provide a list of other carrier's you've utilized in the last 12 months: (Page 27, VII-3.)		DAN DIPERT, BUSES BY BILL	LONE STAR COACHES, ROADRUNNER MOTOR COACHES, WYNN MOTOR COACHES	CHUCK TRAVEL	EAGLE TOURS, OVERLAND CHARTERS	CENTRAL WEST	LONE STAR COACH WILL NOT OVER-BOOK CAPACITY	DAN DIPERT, EAGLE TOURS, CENTRAL WEST, RED CARPET, GENES	ROADRUNNER, BUSES BY BILL, COWTOWN CHARTERS, QUALITY CHARTERS, GOTTA GO TRAILWAYS,	NR	EAGLE TOURS	ROAD RUNNER

The District solicited 20 vendors and received 11 responses.

A committee consisting of Lewisville ISD, Keller ISD and Garland ISD participated in the evaluation and concur with the recommendation **NA** - No Award Recommended, **8TC** - Vendor will not adhere to district terms and conditions

RFP #68-09 Chartered Transportation Service